

INVESTMENT/PARTNERSHIP
OPPORTUNITY
Majority owner looking to exit



\$5M+
in SALES

MURPHY BUSINESS SALES PRESENTS

NYC-based Growing Engineering Firm

A growing Mechanical, Electrical, and Plumbing (MEP) Engineering company based in New York City is looking for an investor to generate liquidity for the majority owner with greater than 80% ownership. The divesting owner has other business interests and wants to allow his minority partners to run the engineering business. An ideal investor will be a silent equity partner, but they are also willing to consider other offers/structures.

Repeat Customers – 80% of the work is from repeat clients, which are large commercial establishments like hospitals or high-net-worth residential clients

Growing Industry – Recent focus on the environmental footprint of real estate and updates to NYC building codes and Fire safety measures has led to growth in retrofitting and redesign work

2027 Sales projected to be \$9M+

2023 Free Cash Flow \$1M+

Three minority partners staying

Large commercial clients, plus

High net-worth residential clients



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Flexible Terms

The majority partner wishes to sell up to **100%** of his stake in the company, which is slightly more than **80%**. The remaining partners with less than 20% stake and employees can run the business making this an ideal passive investment opportunity for an investor who can value a professional engineering firm.

17+ years of market presence and a team of 20+ trained professionals is a huge competitive advantage.



2022 SALES
\$5MM+

2023

Projected Sales

\$6,609,658

Free Cash Flow

\$1,025,449

2024

Projected Sales

\$7,402,817

Free Cash Flow

\$1,131,647

2025

Projected Sales

\$8,143,099

Free Cash Flow

\$1,259,031

INQUIRIES



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CFA Charterholder

VIPIN SINGH

Managing Director, Murphy Business Sales - Edison, NJ Office

Vipin Singh has worked for 20+ years with global Fortune 500 corporations in Investment Banking, Sales, Finance, Risk Management, and Consulting teams.

Vipin has worked with large process-driven organizations like Visa, PwC, Morgan Stanley, General Motors, Merrill Lynch, Scholastic, Teleperformance, General Electric, and Hyatt.

Vipin earned a Masters in Business Administration (MBA) from the University of Virginia. He is a Chartered Financial Analyst certified by the CFA Institute and a Financial Risk Manager certified by the Global Association of Risk Professionals (GARP).

Vipin resides in Metuchen, NJ, with his family. He is a Firefighter and volunteers with the Kiwanis Club of Edison. He is also an active member of the International Business Brokers Association (IBBA), Middlesex County Regional Chamber of Commerce, the Asian Indian Chamber of Commerce, and the Edison Chamber of Commerce.